

NIT INCOME FUND



FUND MANAGER REPORT - AUGUST 2011

| Fund's Basic Information | | |
|--------------------------|---|--|
| Fund Type | Open-End | |
| Category | Income Fund | |
| Launch Date | 19 th February 2010 | |
| Listing | KSE, LSE & ISE | |
| Stability Rating | AA- (f) (PACRA) | |
| Management Fee | 1.25% | |
| Front End Load | 1.00% | |
| Back End Load | Nil | |
| Cutt-off timing | 3.30 PM | |
| Par Value | PKR 10.00 | |
| Min Subscription | Growth Unit PKR 5,000 Income Unit PKR 100,000 | |
| Trustee | Central Depositary Co. (CDC) | |
| Auditors | A.F Ferguson & Co. | |
| Registrar | National Investment Trust Ltd. | |
| Pricing Mechanism | Forward Day Pricing | |
| Valuation Days | Daily (Monday to Saturday) except public holiday | |
| Redemption Days | Daily (Monday to Saturday) except public holiday | |
| Subscription Days | Each valuation day | |
| AMC Rating | AM2- (JCR-VIS) | |
| Risk Profile | Moderate | |
| Benchmark | 6-Month KIBOR | |
| Fund Manager | Khurram Aftab Ahmed | |

| Technical Information | | |
|---------------------------------|-------------|--|
| Net Assets | Rs. 1.9 Bln | |
| Nav per Unit (30th August 2011) | Rs. 10.3744 | |
| Weighted Avg. Maturity (Days) | 703 | |
| Leveraging | Nil | |
| Standard Deviation of Return | 0.07 | |

| Fund Returns v/s Benchmark | | | |
|--------------------------------------|--------|-----------|--|
| | NIT-IF | Benchmark | |
| August-11 | 15.59% | 13.37% | |
| Year to Date | 14.33% | 13.59% | |
| Trailing 12-M Avg. | 12.31% | 13.55% | |
| Asset Allocation (% of Total Assets) | | | |
| | Aug-11 | Jul-11 | |
| T-Bills | 71.43% | 66.54% | |
| TFCs/Sukuks | 24.47% | 23.64% | |
| СР | 2.54% | 0.00% | |
| Cash | 0.51% | 8.95% | |
| Others | 1.05% | 0.87% | |

Objective of the fund

The objective of NIT Income Fund is to generate competitive stream of return with moderate level of risk for its unit holders, by investing primarily in fixed income Securities/instruments.

Profile of Investment Managers

National Investment Trust Ltd. (NITL) is the first Asset Management Company of Pakistan, formed in 1962. NITL is the largest asset management company of Pakistan with approximately Rs. 74 billion assets under management. In order to cater to varied needs of investors, NITL for the very first time in the 48 years history of the company, ventured in to fixed income category by launching two Funds in the FY10. NIT Government Bond Fund, a very low risk product was launched in Nov. 2009 followed by NIT Income Fund which was introduced in Feb. 2010. With the launching of these two funds the family of Funds of NIT has increased to six funds including 4 equity Funds and 2 fixed income Funds. NIT's distribution network comprises of 21 NIT branches, various Authorized bank branches all over Pakistan and Arab Emirates Investment Bank (AEIB) in Dubai (UAE). The Board of Directors of NITL consists of representatives of leading financial institutions, prominent industrialists and nominee of Govt. of Pakistan. All Investment decisions are taken by the Investment Committee of NITL.

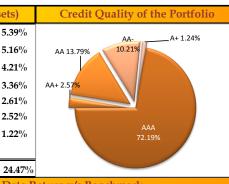
Fund Performance Review

The fund yielded an annualized year to date return of 15.59% during the month of August 2011. Where as, the benchmark of the fund, average 6 month KIBOR, for the month stood at 13.37%.

State Bank of Pakistan reduced the policy rate by 50 bps to 13.50% in its previous Monetary Policy Statement. Due to which the fund experienced a significant increase in its returns mainly caused by its exposure in Term Finance Certificates. The fund managed to establish and construct a portfolio of high quality fixed income securities within its investment strategy that will continue to generate high returns to its investors.

The fund's asset allocation has around 24% of its total assets in TFCs, while around 71% of total assets are invested in Government securities. The fund has added to its fixed income portfolio an exposure of around 3% in a AA+ rated Commercial paper, having maturity of six months. The remaining is in the form of cash and other assets.

| TFC Holdings (% of Total Assets) | | |
|----------------------------------|-------|--|
| Bank Al-falah Ltd. IV | 5.39% | |
| Bank Al-Habib Ltd. IV | 5.16% | |
| Askari Bank Ltd. III | 4.21% | |
| Engro Fertilizer Ltd. TFC IV | 3.36% | |
| Bank Al-Habib Ltd. III | 2.61% | |
| United Bank Ltd. IV | 2.52% | |
| NIB Bank TFC | 1.22% | |
| | | |



NIT IF Year to Date Return v/s Benchmark 16% 18 Benchmark 14% 12% 10%

Members of the Investment Committee

Wazir Ali Khoja - Managing Director Manzoor Ahmed - Chief Operating Officer Aamir Amin - Head of Finance
Shahid Anwar - Head of MD's Sectt. & Personnel Zubair Ahmed - Controller of Branches/Comp. Secretary Khurram Aftab - Fund Manager

MUFAP's Recommended Format.

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All Investments in Mutual Funds and Securities are subject to Market Risks. Our target return/dividend range can not be guaranteed. NIT-IFs unit price is neither guaranteed nor administered/managed. It is based on Net Asset Value (NAV) and the NAV of NIT-IF Units may go up or down depending upon the factors and forces affecting the Market. Past performance is not indicative of future results.

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